



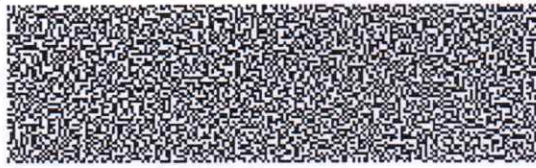
सत्यमेव जयते

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MEMORANDUM OF UNDERSTANDING (MoU)

This MoU is made on 20th August 2025

Between

TMC Hearing Care Clinic, having its registered office at *First Floor, Netravathi Building, Balmatta, Mangalore*, represented by **Mr. Vishnu V K, Director and Chief Audiologist** hereinafter referred to as **"TMC"**

AND

Dr. Ganapathi P, Mangala Hospital, having its registered office at Kadri Road, Mallikatte, Mangalore, represented by its authorised representative hereinafter referred to as **"Mangala Hospital"**

TMC and Mangala Hospital shall hereinafter collectively be referred to as the **"Parties"**, and individually as a **"Party"**

1. PURPOSE

To establish and operate **Hearing Aid Services** in the **Audiology Department** of Mangala Hospital, including diagnostic hearing services, hearing aid trials, fittings, and post-sale support through the expertise and infrastructure of TMC Hearing Care Clinic.

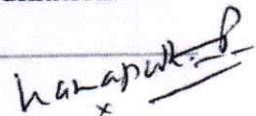
2. DURATION

This MoU shall be effective from **20/08/2025 to 19/08/2031** (5 years), unless extended or terminated earlier by mutual consent.

3. HEARING AID FITTING & SALES

- All hearing aid fittings of Mangala Hospital will be carried out by **TMC Hearing Care Clinic** at the hospital premises.
- Hearing aids shall be **purchased by TMC from the manufacturer**.
- TMC will **fit the hearing aids to patients** at Mangala Hospital under **joint branding**:
"Mangala Hospital – TMC Hearing Care Clinic"
- **Billing & Collection**: TMC will directly collect hearing aid charges from patients.
- **Revenue Sharing**: TMC shall transfer **10% of the hearing aid bill amount** to Mangala Hospital on monthly basis.
- TMC will manage all **hearing aid services, post-sale maintenance, warranty, billing, GST, inventory, and manufacturer coordination**.


VISHNU.V.K


Ganapathi P

4. RESPONSIBILITIES OF TMC

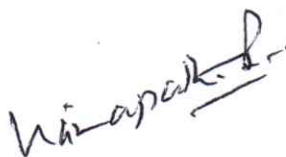
- Deploy a **qualified audiologist** on a need basis to provide the services mentioned above.
- Manage all **hearing aid services** and post-sale support.
- Act as the **authorized distributor** and handle all sales/warranty-related responsibilities.
- Manage **billing, GST, inventory, and manufacturer coordination.**
- Provide **training space** in the future for upcoming batches of BASLP students.
- Offer **clinical training and hands-on experience** with audiological instruments to BASLP students at Mangala Hospital and various TMC centers in Kerala and Karnataka.
- Ensure a **nurturing environment** for students to learn and practice audiology.

5. RESPONSIBILITIES OF MANGALA HOSPITAL

- Provide **OPD space** for the audiology setup.
- Permit **display/branding** and allow exclusive use of the allocated space by TMC.
- Allow **joint branding** as "*Mangala Hospital – TMC Hearing Care Clinic*"

6. IN WITNESS WHEREOF,

the Parties, through their respective duly authorised representatives, have executed this MoU on the day, month, and year first above written.

Signed & Delivered by Mangala Hospital	Signed & Delivered by TMC Hearing Care Clinic
Dr. Ganapathi P Chairman 	Mr. Vishnu V K Director & Chief Audiologist 